



Real value in a changing world

Press kit

Jones Lang LaSalle Asia Pacific



About Jones Lang LaSalle in Asia Pacific

Jones Lang LaSalle is a financial and professional services firm specializing in real estate services globally. We have over 50 years of experience in Asia Pacific, with over 25,100 employees operating in 78 offices in 14 countries across the region.



AUSTRALIA

Adelaide
Brisbane
Brookvale
Canberra
Glen Waverley
Liverpool
Mascot
Melbourne
North Sydney
Parramatta
Perth
Sydney

GREATER CHINA

Beijing
Chengdu
Chongqing
Guangzhou
Hong Kong
Macau
Qingdao
Shanghai
Shenyang
Shenzhen
Taiwan
Tianjin

INDIA

Ahmedabad
Bangalore
Chandigarh
Chennai
Coimbatore
Delhi
Gurgaon
Hyderabad
Kochi
Kolkata
Mumbai
Pune

INDONESIA

Bali
Jakarta
Surabaya

JAPAN

Osaka
Tokyo
Hokkaido

KOREA

Seoul

NEW ZEALAND

Auckland
Christchurch
Wellington

PHILIPPINES

Manila

SINGAPORE

Singapore

THAILAND

Bangkok
Phuket

VIETNAM

Hanoi
Ho Chi Minh City

We provide investors, owners and occupiers with a comprehensive range of integrated commercial real estate services across the office, retail and industrial sectors.

We also specialise in providing clients with residential sales, marketing and leasing advice in Hong Kong, India, Indonesia, Singapore, Thailand and Vietnam.

Our history in Asia Pacific

- 1958** Jones Lang Wootton (established in London in 1783) begins its global expansion by opening offices in Australia, overcoming an initial prognosis of "outlook favorable but problems formidable." The firm opens its first office in Sydney in 1958, followed by Adelaide and Melbourne in 1959.
- 1960s** Offices are established in Brisbane and Perth.
- 1970s** Working from this base, the company expands into Hong Kong and Singapore.
- 1980s** Jones Lang Wootton extends its presence in Asia Pacific opening offices in Tokyo and New Zealand.
- 1990s** A busy decade for the firm in the region with offices established in China, India, Thailand, Korea, Indonesia and the Philippines.
- 1999** In the largest international real estate industry merger to date, Jones Lang Wootton and LaSalle Partners join forces and form Jones Lang LaSalle. The resulting company was—and still is—the leading global commercial real estate services and investment management firm.
- 2000s** Offices are established in Taiwan, Vietnam and Macau. In China we expand to Guangzhou (2004), Chengdu (2006), Tianjin (2006) Shanghai (2007), Shenzhen (2007), and Qingdao (2007).
- 2007** A busy expansion year sees 15 mergers and acquisitions globally including the transaction that created Jones Lang LaSalle Meghraj, the largest real estate firm in India.
- 2008** We expand our presence in Hong Kong with the acquisition of Sallmanns, specialists in IPOs, M&A and financial valuations in Greater China, in Australia by acquisition of the commercial arm of Creer Property and the Philippines with the acquisition of Leechiu & Associates, the leading agency and Business Process Outsourcing (BPO) operation in the country.
- 2011** Jones Lang LaSalle acquires Procon, Indonesia's largest independent real estate services firm, making Jones Lang LaSalle the market leader in Indonesia.
- 2012** Jones Lang LaSalle acquires Credo Real Estate, the Singapore-based independent real estate advisory firm. The acquisition doubled the size of Jones Lang LaSalle's Singapore residential project sales team and added a new specialist service, mortgage valuations.

Financials

Jones Lang LaSalle is listed on the New York Stock Exchange; to find information on our financial performance please visit our [Investor Relations](#) website.

Jones Lang LaSalle Asia Pacific Leadership Team

Our Asia Pacific Leadership team is headed by Alastair Hughes, CEO Asia Pacific and comprises our most senior business leaders in the region.



Alastair Hughes
Chief Executive Officer Asia Pacific



Albert Ovidi
Chief Operating Officer Asia Pacific



Angie Lim
Chief Financial Officer Asia Pacific.



John Forrest
CEO, Corporate Solutions, Asia Pacific



Stuart Crow
Head of Asia Pacific Capital Markets



Jeremy Sheldon
Managing Director, Markets Asia Pacific



Stephen Conry
Chief Executive Officer, Australia



Kin Keung Fung
Managing Director, Greater China



Anuj Puri
Chairman and Country Head, India



Toshinobu Kasai
Managing Director, Japan



Chris Fossick
Managing Director,
Singapore and South East Asia



Jane Murray
Head of Research Asia Pacific



Nicole Worthington
Head of Marketing, Asia Pacific



Soma Mohanty Garg
Head of Human Resources, Asia Pacific

Corporate and Social Responsibility in Asia Pacific

Our CSR strategy is comprised of two key areas: our **Energy and Sustainability Services** provided to clients and our internal **ACT program**, which focuses on reducing our operational impacts.

What issues does our CSR strategy address?

- Understanding our impacts – Based on a robust materiality assessment, we have identified the following five sustainability issues that form the basis for our CSR strategy:
 - Energy and climate
 - Client service excellence
 - Green buildings
 - Community commitment
 - Workplace, wellbeing and diversity

What is the business case for CSR?

- Better for our people, better for our clients and shareholders and better for the communities in which we do business – During 2010, our CEO and President Colin Dyer published a paper that addressed the question of why a company should spend time and effort on CSR activities. It makes the case for our pursuit of a broad CSR agenda and shows how the Firm is using CSR concepts and ideas to create and improve its service offering. More generally, it looks at why a company can provide a good return on shareholders' money when it deploys resources on CSR initiatives. The paper can be downloaded from our CSR website.

How do we manage CSR?

- Top to bottom commitment – Our Global Energy and Sustainability Services (ESS) Board and Global Operating Committee feed directly into our Board of Directors. Both groups are guided by our Global Sustainability Commitment. Regional governance structures are also in place to ensure alignment of CSR activities and our Energy and Sustainability Services across all countries of operation.

Please visit our [Corporate and Social Responsibility website](#) for more information.

Jones Lang LaSalle Awards and Recognition in Asia Pacific

REGIONAL

REIW Asia Awards for Excellence 2012 - Best Property Consultancy

Real Estate Investment World (REIW) Asia Awards

Number one overall real estate advisor in Asia Pacific

Euromoney Real Estate Awards 2012

Best Property Consultancy – Asia Pacific

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy in Asia Pacific 2011

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

International Property Consultancy of the Year for Excellence in Retail 2011

Asia Retail Congress

International Property Consultancy – Commercial & Retail 2011

Realty Plus Excellence Awards

AUSTRALIA

Number one overall real estate advisor, agency/letting and research

Euromoney Real Estate Awards 2012

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Number 1 Retail Sales Agency 2011

Number 1 Hotels Sales Agency 2011

Royal Institution of Chartered Surveyors (RICS)

Best Property Consultancy 2011

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

Commercial & Industrial Leasing Campaign Winner 2010

REIV Awards for Excellence

CHINA

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy 2011

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

HONG KONG

Number one overall real estate advisor, valuation and research

Euromoney Real Estate Awards 2012

Best Residential Development Marketing – Meridian Hill, Kowloon Tong

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Highly Commendable Award

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Highly Commendable Award

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

INDIA**Best Property Consultancy**

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Number one in agency/letting and research

Euromoney Real Estate Awards 2012

Highly Commendable Award

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

INDONESIA**Best Property Consultancy (Indonesia)**

South East Asia Property Awards 2012

Highly Commendable Award

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

JAPAN**Best Property Consultancy**

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

NEW ZEALAND**Number one overall real estate advisor**

Euromoney Real Estate Awards 2012

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

PHILIPPINES**Best Property Consultancy (Philippines)**

South East Asia Property Awards 2012

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

SINGAPORE

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

SOUTH KOREA

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

TAIWAN

Best Property Consultancy

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Highly Commendable Award

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

THAILAND

Highly Commendable Award

The Asia Pacific Property Awards 2012 in association with Bloomberg Television

Best Property Consultancy (Thailand)

South East Asia Property Awards 2012

Best Property Management Company

Thailand Property Awards 2012

Best Commercial Agent

Thailand Property Awards 2012

Best Agency Deal - Mövenpick Resort and Spa Karon Beach Phuket

Thailand Property Awards 2012

Number one overall real estate advisor, agency/letting and research

EuroMoney Real Estate Awards 2012

Highly Commendable Award

The Asia Pacific Property Awards 2011 in association with Bloomberg Television

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